



# DENVER COLD STORAGE

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December 7, 2009

Powersafe, Inc.  
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Subject: Benefits of surge suppression/filter projects

Shaun.

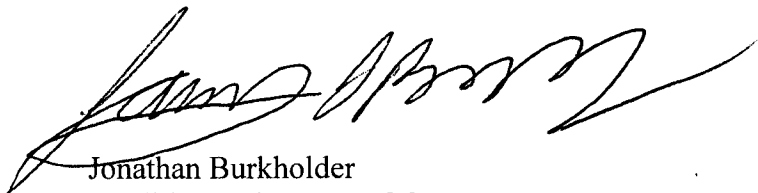
I thought you would be interested hearing an update on the improvement that we're seeing in the efficiency of the electrical system.

As you know, we had a problem in the past with excessive failure rates of bulbs and ballasts. This happened throughout the year, so I do not believe that this problem was related to lightning. But, we also had problems in the past with lightning destroying drives and parts of our fire alarm system. So, it appears that transient surges from both outside the plant and inside the plant were affecting our operations.

For some time now, we have been installing Total Protection Solutions power filters to solve our lightning problem. Total Protection Solutions has definitely eliminated lightning related damage and downtime. We recently started putting in Total Protection Solutions power filters on lighting panels feeding electronic ballasts. The results were excellent. Replacements have dropped dramatically, and so we are seeing a significant reduction in our parts and labor to change out failed lighting systems. The less time our maintenance staff spends on swapping out bulbs and ballasts, the more time my group has to devote to other projects.

I would estimate that the TPS power filters have paid for themselves in less than a year. With the long warranty (25 to 30 years) on the units, we will enjoy savings for many years into the future.

We plan to continue using the power filters to protect the new equipment coming into the plant. This is one project that is helping the bottom line. Thanks.



Jonathan Burkholder  
Facilities Maintenance Manager